

# BUILDTRACE LABS LLC

Intelligent Technology Solutions for Government

## STATE CAPABILITY STATEMENT

Biniam Berhe, Owner

### CORE COMPETENCIES

BuildRace Labs LLC delivers cutting-edge technology solutions to federal and Virginia state agencies, specializing in AI-powered systems, custom software, and enterprise modernization.

- **Artificial Intelligence & Machine Learning**— AI strategy, ML model development, NLP, computer vision, predictive analytics
- **Custom Software Development**— Full-stack, cloud-native applications, API development, agile delivery
- **Enterprise Applications**— System integration, ERP implementation, workflow automation, business process optimization
- **Web Design & Development**— Responsive design, CMS, Section 508 accessible web applications
- **Mobile App Development**— Native iOS & Android, cross-platform, mobile strategy

### DIFFERENTIATORS

- **Small Business**— Committed to excellence in federal and state contracting
- **Proven Federal Experience**— Delivered enterprise solutions through Lockheed Martin, Northrop Grumman, and directly at the IRS
- **AI-First Approach**— Every solution leverages modern AI/ML to maximize efficiency and insight
- **Compliance-Ready**— Experienced with federal compliance (FISMA, NIST 800-171, CMMC)
- **Virginia-Based**— Deep understanding of state/local government needs with proximity to D.C. agencies
- **Agile & Responsive**— Small business agility with enterprise-grade delivery quality

### PAST PERFORMANCE

#### Federal Enterprise Applications — Lockheed Martin (Subcontractor)

Designed and developed enterprise-grade applications supporting federal agency missions. Led full-stack development using modern frameworks with agile methodology, delivering scalable solutions on time and within budget.

#### Defense Systems Software Engineering — Northrop Grumman (Subcontractor)

Senior software engineer contributing to mission-critical systems for Department of Defense programs. Applied rigorous security standards and software engineering best practices in classified environments.

#### Enterprise Government Systems — Internal Revenue Service (Direct)

Full-time software engineer building and maintaining enterprise applications serving millions of Americans. Deep expertise in government IT infrastructure, compliance requirements, and large-scale data systems.

### COMPANY DATA

<b>Business Type:</b>	LLC — Small Business
<b>State of Incorporation:</b>	Virginia (2025)
<b>Owner:</b>	Biniam Berhe
<b>Accepts Purchase Cards:</b>	Yes

### CERTIFICATIONS

- SWaM — Certified (ID: 841469)
- eVA — Registered (ID: SUP333423)

### NIGP CODES

20791	Tools, Computer
20880	Software, Microcomputer
20978	Recycled Mainframe Computer Software
91800	Consulting Services
91829	Computer Software Consulting
91871	IT Consulting
92000	Data Processing, Computer, Programming, & Software Svcs
92015	Assessment and Profiling Services of Software
92027	E-Commerce Software Development Services
92032	Intelligent Transportation System Software
92040	Programming Services, Computer
92044	Risk Management for Software Development
92045	Software Maintenance/Support
92091	Training, Computer Based (Software Supported)

### CONTACT

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